

CommVault Facts

CommVault is a rapidly growing, publicly-held software company that is dedicated 100 percent to comprehensive data and information management solutions. Our company develops and distributes proven software and services for high-performance data protection, information governance and discovery, and simplified management of data in complex physical, virtual and cloud storage environments. Building upon its heritage as a backup and recovery leader, CommVault today helps businesses, the public sector and service providers to protect, recover, manage and access information throughout their organizations with a series of Simpana modules that include Backup, Archive, Replication, Search and Resource Management. Designed to work together seamlessly from the ground up, sharing a single code and common function set, CommVault® Simpana® software is unique in how each module works together to make data and information management more efficient, affordable and manageable. This single platform approach transforms the way companies manage and discover information and is proven to reduce total cost-of-ownership, enhance operational efficiency, increase data recoverability and mitigate risk. These days, data volumes are exploding, regulatory pressures are increasing and demands on enterprise search keep multiplying. But as we have since 1996, CommVault delivers superior data and information management solutions that are trusted today by more than 13,500 customers worldwide.

CommVault's Strategic Vision and Mission: *Solving Forward*

Corporate Data

Headquarters

Oceanport, New Jersey
United States

Website

www.commvault.com

Founded

1996

Employees

1,200+

Financial Information

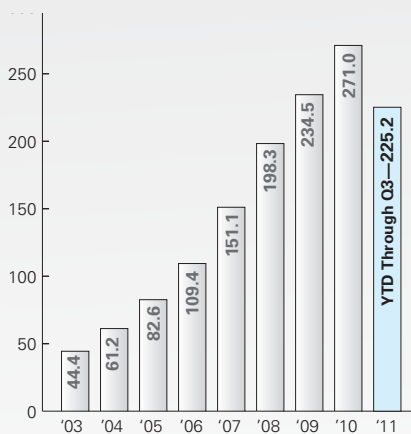
Ticker

NASDAQ: CVLT

IPO

2006

FYE Revenues (in millions)*



*GAAP results

CommVault's revolutionary Simpana software makes it simple for corporations to reliably protect, recover, manage and access their enormous and complex stores of electronic data regardless of where it resides—while gaining unprecedented control over data growth, complexity, cost and risk.

CommVault was born from the belief that data could be managed in a better way. CommVault's founders saw an opportunity other companies had missed. To successfully manage data it was necessary to understand the infrastructure through which data moved. Rather than simply focus on data protection through the disk drive, we began to focus on protecting applications such as Outlook and Oracle, and later applications such as SAP, SharePoint and Exchange. Such an idea was a momentous change for our industry at that time. Yet to be properly implemented, we knew it would have to be based upon a radical new software architecture—the architecture of a single unified code base and platform driven by a single top-down policy. After more than ten years, CommVault still remains the only company to offer a singular platform approach to data and information management. This is the seamless integration so many other companies would like you to believe they can deliver with disparate point products and band-aid solutions.

It's the firm belief in a better way to manage data that has brought CommVault to where we are today with the introduction of our latest Simpana software release and is the basis of our Solving Forward philosophy. This approach means thinking beyond the status quo and commonly accepted limitations—no matter how entrenched—to develop solutions that deliver better ways to solve the challenges our customers face today and the challenges they will face far into the future.

A Simple, Fully Unified Solution that Manages and Protects Your Corporate Data

A transformation of the data center is under way thanks to virtualization, cloud computing and a wave of new IT infrastructure designed to provide businesses better access to their information, better storage economics and bottom line cost savings. Prompted by global competition and expansion and the need for customer responsiveness and improved service levels, the data center of the future is a data intensive and real time world built on Web 2.0, collaboration tools and business intelligence applications.

The business of data management has morphed and the modern data center is assuming a different place in the enterprise, one that allows IT to truly drive bottom line-business value. Now IT is being tasked with driving down costs, reducing the number of manual tasks, increasing commoditization of the infrastructure, and driving up performance. Traditional approaches, not designed to handle this transformation, are unable to meet current, much less future, data management requirements. Legacy solutions built on architectures designed for the traditional, dedicated, physical server and storage world can no longer cope with the backup challenges and complexities of the new virtual world.

Recognizing these trends, CommVault began this shift aggressively five years ago, anticipating the IT needs that would be required with data center transformation, integrating snapshot, replication and persistent copies that are secure, deduplicated and all managed by a single protection policy into its code base for truly integrated data and information management. By thinking beyond commonly accepted limitations and building a platform that is scalable, adaptable and reliable, we're able to offer our customers faster time to benefit which, in turn, dramatically simplifies operations and lowers costs. With Simpana software, we're helping customers bridge the gap from where they are today to where they need to be.

Our single-platform architecture provides us with significant competitive advantages, including the industry's most granular and automated management of data, tiered classification of all data based on its user-defined value, integrated source and target data deduplication, automatic and transparent integration with hardware array-based snapshots, and greater product reliability and ease of installation. In addition, we believe we have lower support and development costs and faster time to market for our new data management software applications.

Management Team

N. Robert Hammer,
Chairman, President & CEO

Alan G. Bunte, COO

Louis F. Miceli, CFO

Brian Carolan, Vice President,
Finance and Chief Accounting Officer

Warren H. Mondschein,
Vice President, General Counsel

Jane Greenman,
Vice President, Human Resources

Ron Miiller, Vice President
of Sales, Americas

Steven Rose,
Vice President of Sales,
EMEA

Gerry Sillars,
Vice President,
Asia Pacific and Japan

Robert Kaloustian,
Vice President of Sales,
Engineering

Brian Brockway,
Vice President,
Product Management

Robert Brower, Vice President,
Global Customer Support
and Americas Services

Suresh P. Reddy,
Vice President, Services &
Technical Support, EMEA & APAC

Allen Shoemaker,
Vice President, Operations

David West, Vice President,
Marketing & Business
Development

CommVault delivers the critical data management features and benefits not being offered by other storage management vendors: unparalleled automation, extreme ease-of-use, high reliability, competitive performance, flexible deployment and configuration, and superior manageability. Our software is fully compatible with a wide variety of operating systems, applications, network devices and protocols, storage arrays, storage formats, and tiered storage infrastructures. This gives our customers the flexibility to purchase the optimal hardware and software for their needs, regardless of vendor. With Simpana software, global enterprises can now replace multiple point products to manage data growth more efficiently and access the wealth of information traditionally locked inside backup and archive servers, creating new business value from existing IT infrastructures.

CommVault's Customers and Partners

Our customers—now topping 13,500 and growing—range from small-to-medium size organizations to large, globally-dispersed enterprises that chose CommVault for one reason: its singular focus on data and information management. While many of our customers buy directly from CommVault, more often, they work with one of our numerous reseller and OEM partners who can tailor their needs to one of our offerings.

Key customers include:

- ▶ AGL Energy, Ltd., California Employment Development Department, Carlyle Finance, Cystic Fibrosis Trust, Department of Families, Housing, Community Services and Indigenous Affairs, Devon and Cornwall Police, Dun and Bradstreet, FAW-VolksWagen, GMHBA Health Insurance, Heng An Standard Life Insurance Co., Ltd, IMG, InfoReliance, INPEX Browse, Karoon Gas Australia Ltd., Main Roads Western Australia, Mediterranean Shipping Company, Metersbonwe, Oceanspray, Newell-Rubbermaid, Orica, Rackspace, Raymond James Financial, Sharp Healthcare, Shanghai Customs PRC, Shanghai Municipal Health Bureau, Sundt Construction, Texas Tech University, VSE Corporation and Zentrix Mexico.

PartnerAdvantage is CommVault's partner program. These programs allow partners to work with CommVault to complete technical certifications, become an authorized reseller, develop expertise to deliver professional services or create tightly integrated joint solutions. **PartnerAdvantage** enables partners to take advantage of their relationship with CommVault and our products to improve partner revenue and presence in CommVault customer accounts.

Key partners include:

- ▶ Bull, Dell, EMC, McAfee, Hitachi Data Systems (HDS), HP, Iron Mountain, Microsoft, Mezeo, NetApp, Novell, Oracle, SAP and VMware.

CommVault Professional Services and Support

Working closely with highly trained and experienced partners, CommVault is committed to helping customers optimize Simpana software for each environment. To supplement our partner services, CommVault's Customer Support, Professional Services and Education brings a hands-on perspective and unique combination of tools and training to help customers identify, customize and implement the most effective combination of Simpana software modules for meeting their particular needs.

CommVault Support customers are given access to assistance and problem resolution aids that help optimize their deployment of our Simpana software solution. CommVault's Professional Services team partners with our customers to customize each service based on each customer's unique requirements. The combination of these services assures customers are supported with a wealth of knowledge and resources, to ensure consistent uptime and a customized user experience, 24/7/365.