



CommVault's Singular Approach is a True Winner for Bluestone's IT Department

Data Archiving yields more than just Cost-savings

What they bought

Simpana Backup & Recovery for Windows Server

Active Directory

MS Sharepoint Server

DataArchiver for Exchange

DataArchiver Compliance for Exchange

Content Indexing and Search

Customer background

Bluestone is one of Australia's fastest growing specialist lenders assisting thousands of people obtain a mortgage throughout Australasia. Since 2000, Bluestone Group has been providing home loans to customers throughout Australia & New Zealand worth over \$5 billion.

The organisation's main issue with data protection was originally the previous backup solution had no way of tracking what was located offsite and no capability to determine proper retention periods. From an archival perspective, the management of PST files was a nightmare for the IT department. More than 500 PST files were unmanaged, and the location varied from the user's local drives to external USB devices and network file shares. The Exchange database's were growing at one stage greater than 200 GB each and was something that needed to be addressed quickly.

Sold in partnership with



What it did for them

CommVault's core benefit was the use of a single console to manage daily backups, restores, email archival and compliance allowing simplified management. Reporting was another key benefit and with only a few simple steps in creating reports, administrators were able to quickly detail what was archived and what backups had failed. These reports reduced the daily administration task for backups by one third, at the moment it's more of an effort in getting out of the chair to remove and insert tapes from the tape library.

With Data Archiving, there was no longer a requirement for users to keep track of PST files and mount multiple files to find an email or attachment. Adding to this was the stub creation allowing users to see what emails have been archived which made it easy for one click search and retrieval. The real benefit is the 50% reduction in mail database size and disk storage capacity became structured and could now be managed on a scalable level.

Customer comments

"Our IT support staff saw a drop in the amount of logged calls of about 30% with Data Archiving in place. Some of the logged calls included not being able to mount or locate a PST file and dealing with corrupted PST files and messages."

"One of the greatest assets CommVault has over its competitors is their support and customer service. There has not been a situation where CommVault had not resolved an issue or never responded to our request. Their willingness to support their products and provide excellent customer service means that we not only have a superior solution in our organisation, but also more importantly support from a vendor that takes a personal interest in making sure their technology is working successfully in the production environment."

Fred El-Tache, Manager of Infrastructure

