



OPIN Saves Data & Money with CommVault

What they bought

CommVault Simpana 7.0 Backup & Recovery, E-mail Archiving Software & Search Application:

CommVault Galaxy® Backup & Recovery
CommVault® Data Archiver

Partner Comments

"Information loss can have a serious financial impact on any company. CROC created a backup, recovery and archive solution for OPIN which minimises the risk that the company's important information can be lost, while optimizing the existing storage infrastructure, negating the need to invest in new equipment."

Igor Nikulin, Head of Information Technology Department, CROC



Customer background

Open Investments (OPIN) together with its subsidiaries, has operated as a real estate development, management and investment company in Russia since 2002. With multiple commercial and residential property investment interests throughout Russia, the company realized it had a need to consolidate its data storage systems and find a more cost effective and intelligent way of dealing with the explosion of data that the growth of the business resulted in.

The company was looking for a data storage solution that would prevent data loss, while lowering the total cost of ownership of data storage. They also needed the solution to be cost effective and scalable.

Customer comments

"It isn't a secret that there has been a massive increase in the amount of data generated by the company as it has grown. It had become increasingly difficult to differentiate between the data which was business critical and data of a lower value to the company. We needed to implement an optimized data storage system that would allow IT to bill back to the various business units the quality of support they required for their data storage. We also wanted a system which would be scalable and which could grow along with our business."

Sergey Petljakov, Chief of System Services Department, OPIN





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What it did for them

Croc's backup, recovery & archive solution for OPIN utilizes CommVault's Simpana 7.0 data and information management software suite. The advantage of CommVault's software suite is that backup & recovery, archiving, replication, resource management and search are all modules built on a unified platform that provides common services such as encryption and content indexing as standard. Each module is able to 'talk' to each other, eliminating the need to integrate disparate point products. With 1 user interface across all the modules, OPIN is able to save money and resources on long-term management, training and hardware requirements. Croc was able to implement the new solution in just 4 days.

The new solution has enabled OPIN to:

- **Reduce the amount of data stored on primary storage by 80%.** Now only the most important and most often used information is stored in primary storage. Other non-essential information has been migrated to cheaper data storage devices for long term storage.
- **Reduce the size of the average mailbox by 75%** while still enabling company users to retrieve their archived emails themselves using a simple and fast wizard.
- **Newly created objects are immediately backed up and protected.**
- **Implement changes required quickly and easily** because policy changes are implemented at the common platform level on which CommVault's Simpana is built. All the changes are automatically replicated across backup, recovery and archive functions, saving IT time and resources.

