Microsoft   **Commvault**®

Commvault + Microsoft: Minimum viability, maximum confidence

Economic Validation Study:
Cleanroom Recovery and Cloud Rewind

<div>Schedule your demo</div>

Summary of the report

As ransomware threats continue to rise and Zero Trust becomes the default assumption, customers need the ability to recover from cyberattacks. This study confirms how Commvault and Microsoft help customers restore critical environments with automation and cost savings.

Commvault and Microsoft co-commissioned Enterprise Strategy Group (ESG) to identify how Commvault Cloud Cleanroom Recovery and Commvault Cloud Rewind can help.
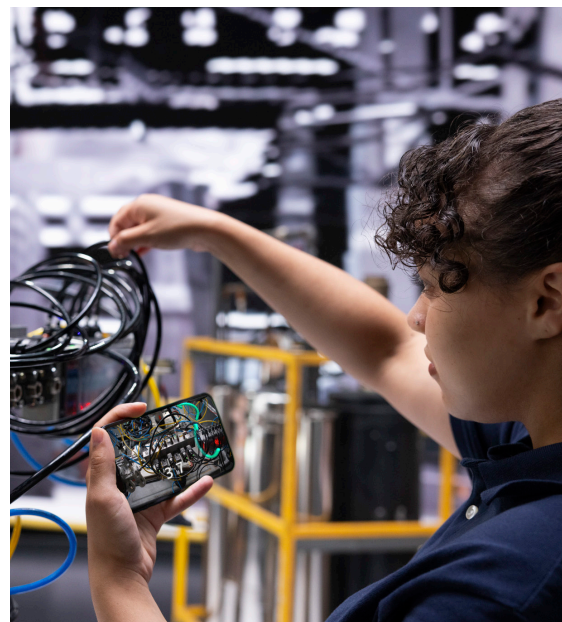
The analysis revealed:

- Commvault Cleanroom Recovery and Cloud Rewind dramatically reduce downtime by enabling **recovery to a minimum viable state in minutes, not hours, days, or weeks.**
- Confidence improved by increasing testing frequency, while **reducing recoverability testing costs by more than 90%** (from $142K/year to <$11K). One company increased testing frequency from monthly to daily.
- Cloud Rewind can **automatically rebuild cloud applications,** and their underlying infrastructure, networking, and data, enabling an organization to rewind to before an attack.

The joint solution directly supports the [Secure Future Initiative (SFI)](#), aligning to Microsoft's Zero Trust, resilience, and modernization goals. It drives Azure consumption and is co-sell ready, Azure IP-certified solution available on [Azure Marketplace](#).

Sound bites and quote for hooks in emails and outreach

- **ESG confirmed: Commvault has "cracked the code" for recoverability,** with customer-reported examples of 94% faster rebuild (Cloud Rewind) and 99% faster recovery (Cleanroom Recovery), enabling organizations to rapidly restore critical systems and data in the event of a cyber disruption.

- **Commvault's broad workload coverage means organizations don't have to use multiple solutions to protect their entire environment** — reducing complexity and technical debt.

- Commvault Cloud, built on Microsoft Azure, turns one-a-year fire drills into daily recovery readiness. One customer said **automating more saves time and money, while minimizing room for error during a real cyberattack.** Another customer even started testing daily knowing they've "eliminated downtime by always being able to recover from cyber events".

Confidence proof points

The recovery gap
IT Director of a university system shared, "We trust Commvault and Microsoft and value their partnership. We know that our Commvault Cloud solution is complete and secure, plus the flexibility of its Azure integration allows us to focus on our business."
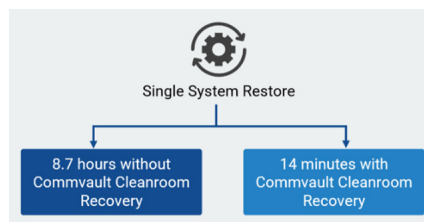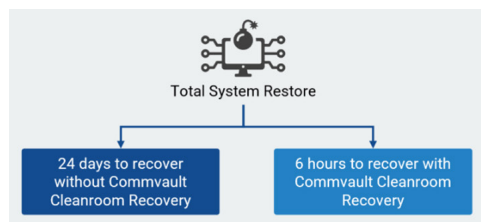
The validation you need
An IT leader from a global backup solutions organization explained, "Our recovery matrix has 20+ different distinct levels of bringing services up in the right order. With Cleanroom Recovery, we automate this in exactly the right order for success."

Downtime and recovery time comparisons

The Director of IT for a university system shared, "It used to take 24-36 hours to recover a single server instance and up to 24 days to recover from a cyber event. We can now **restore everything in less than an hour."**

Time to recover and restore **before & after:**

Total System Restore
24 days to recover without Commvault Cleanroom Recovery
6 hours to recover with Commvault Cleanroom Recovery

Single System Restore
8.7 hours without Commvault Cleanroom Recovery
14 minutes with Commvault Cleanroom Recovery

Cost of ownership statements

IT Director of a university system shared, **"Cleanroom is 60% cheaper** than using VM-based recovery environments, and we can **get to minimum viability right out of a Cleanroom**. There is no way we could easily run our minimum viable company out of a VM recovery."

Example email template

Subject: We cracked the code for recoverability testing. More than 90% less cost. Possible in under an hour.

Hi [First Name],

Most organizations can back up data – but few can prove fast, automated recovery when it counts. Most won't even find out their recovery doesn't work until it's too late.

Commvault and Microsoft co-commissioned an ESG study that validates:

- **Speed**
  Restore environments in under an hour
  (vs. 24-36 hours) using Cleanroom Recovery

- **Efficiency**
  Reduce testing costs by 90%+ and increase test frequency from yearly to daily

- **Growth**
  Achieve 3.5% revenue growth

- **"No workload left behind"**
  Protection across physical, virtual, and cloud

Read the report here ›

Would you be open to a quick call to explore whether this kind of recovery assurance could strengthen your posture?

[Signature Placeholder]

Better together: Commvault + Microsoft

Commvault and Microsoft have partnered for 29+ years to deliver trusted, enterprise-grade data environments with cyber resilience solutions. Our solutions, built on Azure, enable cloud resilience with NIST standards and zero-trust principles. Commvault and Microsoft provide cyber resilience and rapid recovery for continuous business.

Why Commvault

14th consecutive year: 2025 Gartner Magic Quadrant Leader for Backup and Data Protection Platforms

Highest Ranking in Five of Six Use Cases: 2025 Gartner® Critical Capabilities for Backup and Data Protection Platforms

Learn more at:
microsoft.com/commvault

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