



CUSTOMER STORY

COMMVault 

ORIIUM

Enhances data governance
and security with Commvault

ORIIUM[®]

UK managed service provider
improves customer service and
enhances edge with a reliable
and scalable data protection
and governance solution.

“Data governance is not a nice to have, it’s a necessity. Commvault Activate enables us to govern customer data universally and reduce risk.”

Chris Kiaie
Managing Director,
ORIIUM

“With Commvault, we are able to help customers control their data and eliminate unpredictability.”

Chris Kiaie
Managing Director,
ORIIUM

CHALLENGE

- Multiple legacy tools with different interfaces caused reliability and scalability issues
- Needed a simplified and cost- effective solution to back up a wide range of systems, such as Salesforce, Microsoft 365, Oracle, and various cloud services
- Enable customers to improve data governance and meet GDPR compliance needs

SOLUTION

- Integrated Commvault HyperScale™ Appliance with Microsoft Azure, AWS, and ORIIUM’s Cloud to empower customers to independently manage and control their data, applications, and risk
- Leveraged the file storage optimization and data governance features of Commvault Activate™ to reduce data sprawl and minimize the risk of data loss

RESULTS

- Enabled customers to save data management costs by up to 30%
- Drastic reduction in RTO by using live sync and rapid recovery feature
- Increased storage efficiency with over 90% deduplication ratio
- Data insight enabled informed decisions about where should the data reside or what security measures need to be considered
- Made it easier to search sensitive data and respond faster to compliance requests
- Gave confidence to customers that their data is secure and available regardless of platforms or cloud service providers



Gained data insight
to support informed decisions

“Commvault is a market leader in data management. Its capability, maturity, and innovation allows organizations to adopt a reliable, modern data management strategy.”

Chris Kiaie, Managing Director, ORIIUM

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