

#### **CUSTOMER STORY**



# **PERSISTENT SYSTEMS**

Persistent Systems strengthens defenses against fast-evolving cyber threats.

# Persistent

Leading global IT services company Persistent Systems supports its clients with extensive cyber resilience and data security strategies, using Commvault<sup>®</sup> Cloud, powered by Metallic<sup>®</sup> AI.

🚯 Commvault

Industry: Technology

Headquarters: India

URL: www.persistent.com

#### **Key Facts**

- Employees: 22,800
- Present in 21 countries
- 30+ years of software engineering leadership
- 2023 ISG Star of Excellence Award Winner
- Named a Challenger in the 2023 Gartner<sup>®</sup> Magic Quadrant<sup>™</sup> for Public Cloud IT Transformation Services

#### **CHALLENGES**

- IT services company Persistent aimed to accelerate growth while still ensuring rock-solid data security
- On-premises cyber resilience and data security platforms limited scalability, affecting company expansion
- Cyberattacks and unplanned downtime could cause data loss, service disruption, or reputational damage

# SOLUTION

- By deploying Commvault<sup>®</sup> Cloud, powered by Metallic<sup>®</sup> AI, as its core cyber resilience platform, Persistent can scale quickly and securely
- Integrated with Microsoft Azure, Commvault Cloud enables Persistent to create immutable, air-gapped copies of its core data and automate routine data protection tasks

# RESULTS

- 8-hour recovery time objective (RTO) was 66% faster than the targeted 24 hours
- 22-minute recovery point objective (RPO) ensures minimal data loss if downtime occurs
- Supports a comprehensive response to cyber threats, enabling rapid recovery and enhancing business continuity

# **KEEPING PACE WITH AN EVOLVING THREAT LANDSCAPE**

Every sector in the global economy faces a growing threat from cybercriminals that are developing increasingly sophisticated ways to steal valuable data or hold it for ransom.

Persistent Systems, a fast-growing IT services provider based in India, is critically aware of the challenges for itself and its clients. As Debashis Singh, CIO at Persistent, explains: "Ransomware attacks are now widespread, and being targeted by cybercriminals is unfortunately an inevitability for many companies. While we have extremely tight cyber security protocols at Persistent, we are never complacent. For ourselves and our clients, we work continuously to ensure that we can always recover quickly if we ever become a victim of a cyberattack or experience unexpected downtime."

"Our goal was simple," continues Mr. Singh. "We aimed to grow our operations quickly without compromising on security, providing assurance to all our stakeholders. After examining a wide range of approaches, we decided that moving our cyber resilience operations to the cloud was the best way to ensure that we could recover quickly and prevent disruption in the event of a cyberattack. Downtime is entirely unacceptable for our business and clients, which is why we always aim to achieve a 24-hour recovery time objective and a 1-hour recovery point objective."

# LEAVING NO SYSTEM UNPROTECTED

To strengthen its defense against disruptive and damaging cyberattacks, Persistent launched a strategic initiative to redesign its cyber security and resilience strategies. For robust data security and rapid recovery at scale, the IT services pioneer selected Commvault<sup>®</sup> Cloud, powered by Metallic<sup>®</sup> AI, as its one-stop cyber resilience platform.

To ensure that Commvault Cloud could meet its exacting standards, Persistent completed a series of rigorous tests. Mr. Singh reports: "We ran a ransomware attack on the solution and assessed whether Commvault Cloud could copy and restore the data without corrupting or compromising integrity. Commvault Cloud passed all of our tests with flying colors, which gave us the confidence that it was the best solution for our new cyber resilience initiative."

Integrated with the company's Microsoft Azure cloud environment, Commvault Cloud enables Persistent to create immutable, air-gapped copies of its core systems and data while enhancing efficiency by automating many routine data protection tasks. With Commvault Cloud, IT team members no longer need to log in to a specific on-premises server. Instead, they can access and manage data and applications from any location with an internet connection.

"We were impressed with the user-friendliness of Commvault Cloud," comments Mr. Singh. "For us, cyber resiliency means putting the right systems and processes in place to guarantee that you can recover to a business-as-usual state if unplanned downtime occurs. Commvault Cloud is vital in helping us achieve precisely this and with full data integrity."

He adds: "Data drives everything we do at Persistent, so it's essential to us that we can trust every vendor we work with to protect our critical information. Commvault is committed to helping us design a rock-solid cyber resilience platform that suits our needs throughout the project. Knowing that Commvault is also developing additional ways to protect and secure our data as new threats emerge is also a huge plus."

#### **GOING ABOVE AND BEYOND EXPECTATIONS**

After implementing Commvault Cloud, Persistent ran a real-world disaster recovery drill, which is an exercise that the company repeats regularly to maintain around-the-clock data protection.

"Initially, we set out to achieve an RTO of 24 hours," says Mr. Singh. "With Commvault Cloud, we achieved an RTO of 8.2 hours, which was 66 percent faster than our initial target. We also exceeded our 1-hour RPO, achieving an actual RPO of less than 22 minutes. Crucially, we conducted these tests using real data and ran transactions on the recovered systems in a production environment to guarantee no data integrity issues. Commvault Cloud proved that we could recover quickly in a real-world scenario and confirmed that diligence on cyber resilience and data security truly pays off. Even if a cyberattack hits us, we can now have full confidence in maintaining excellent client service levels."

> With Commvault Cloud combined with a fully planned disaster response, we are very well placed to protect our core systems and our clients' data from evolving cyber threats."

**Debashis Singh** CIO, Persistent Systems



Mr. Singh concludes: "We plan to work with Commvault to cut our recovery time and further reduce our recovery point objective. Ultimately, we aim to keep services running, continue our success, and provide the best possible IT services."

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**Debashis Singh** CIO, Persistent Systems

# **ABOUT PERSISTENT SYSTEMS**

With over 22,800 employees located in 21 countries, Persistent Systems (BSE & NSE: PERSISTENT) is a global services and solutions company delivering Digital Engineering and Enterprise Modernization. As a participant of the United Nations Global Compact, Persistent is committed to aligning strategies and operations with universal principles on human rights, labor, environment, and anti-corruption, as well as take actions that advance societal goals. With 268% growth since 2020, Persistent is the fastest-growing Indian IT Services brand according to Brand Finance.

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