



CUSTOMER STORY



## MORRISON HERSHFIELD

Delivers Exceptional Solutions by Cutting 90% of Backup Management With Commvault Cloud Autonomous Recovery and Backup & Recovery for Microsoft 365



MORRISON HERSHFIELD

Engineering firm is able to focus on delivering value by quadrupling deduplication rates for cloud workloads.

**Industry**

Engineering

**Location**Markham, ON, Canada  
24 locations**People**

1,000

**Website**

morrisonhershfield.com

**Key Metrics**

- Protecting 1.6 PB of data, including a large volume of engineering drawings and image files
- Backing up Microsoft Office 365, SQL, and Azure
- Replicating between data

**CHALLENGE**

- Backing up a large volume of unstructured, disparate data, including engineering files that must be kept indefinitely
- The need to protect cloud data across Microsoft Office 365 and Azure

**SOLUTION**

- Relies on Commvault Cloud Autonomous Recovery for automated backup and recovery of on-premises data
- Optimizes backups and recovery for cloud and SaaS workloads with Commvault Cloud Backup & Recovery for Microsoft 365

**RESULT**

- Cut 90% of backup management time with the move to Commvault
- Gained a 4X deduplication rate and associated 4X cost-savings
- Doubled in size with no added backup management time
- Trusts Commvault to protect 20-year-old data
- Ranks Commvault support as outstanding



With the ability to back up cloud data sources and a lot of disparate sources, Commvault's ahead of the game. There's no backup solution I would rather use."

Robert Welsford  
IT Manager, Morrison Hershfield

**PROTECTING 1.6 PB OF LARGELY UNSTRUCTURED DATA**

In his two decades at Morrison Hershfield, Robert Welsford has overseen frequent change and evolution from the days of tape backup to their more recent cloud migration. Throughout it all, protecting the firm's large volume of engineering plans and images – much of it unstructured data – has been paramount.

The Ontario-based firm must retain project files for the life of those structures, which include everything from innovative bridges to world-class data centers.

When it was time to replace its tape-based system with digital media, Morrison Hershfield chose Commvault Cloud Autonomous Recovery and immediately dropped backup management time by about 90 percent.

And when the firm planned to extend coverage to cloud data, the ability to protect data across Microsoft Office 365 and Azure was critical.

## A SINGLE SOLUTION FOR CLOUD, DISPARATE DATA

Over the years, Morrison Hershfield has regularly re-evaluated its data protection strategy and repeatedly chosen Commvault. For example, when considering options a few years ago, Cohesity and Rubrik didn't cover Microsoft Exchange. Meanwhile, Dell EMC Data Domain lacked the deduplication levels the company had come to expect, confirming the choice of Commvault.

"Commvault's Exchange agent has been a staple for us, and it's done it very well over the years, as well as handling our large amount of unstructured data," Welsford said.

More recently, Morrison Hershfield chose Commvault Cloud Backup & Recovery for Microsoft 365 to expand coverage to cloud data, including Azure and Office 365. Backup & Recovery for Microsoft 365 provides comprehensive coverage across on-premises, cloud, and SaaS workloads with automated backups and flexible recovery.

The combination of Commvault Cloud Autonomous Recovery plus Backup & Recovery for Microsoft 365 enables the firm to protect and manage their unstructured data, alongside Office 365 and Azure in a single place. It not only supports a broad set of workloads, but the team can manage on-premises and cloud data concurrently.

From the outset, managing Backup & Recovery for Microsoft 365 was even easier than anticipated.

"Setting up Commvault Cloud Backup & Recovery for Microsoft 365 was dead simple," Welsford says. "It's a wizard-driven interface, and I had everything set up in a total of two hours."

Likewise, Backup & Recovery for Microsoft 365 simplified the migration of Exchange to the cloud. With Backup & Recovery for Microsoft 365 now covering cloud applications, Welsford and the team manage continuous data replication with a single platform.

"With Commvault, it's just one platform," he said. "I don't have to go to a different interface to manage storage, schedules, or securities. Removing that complexity brings a whole lot of cost reduction for us."

The firm gained even greater efficiency, more recovery points, and faster run times for backups, along with immeasurable confidence that their data is protected.



It's given me peace of mind to have a cloud-to-cloud backup solution with Commvault Cloud Backup & Recovery for Microsoft 365. With the ability to back up cloud data sources and a lot of disparate sources, Commvault's ahead of the game. There's no backup solution I would rather use."

Robert Welsford  
IT Manager, Morrison Hershfield

**4X** Dedupe Rate = **4X** Costs Savings

## SUPPORT LIKE NO OTHER

Morrison Hershfield has repeatedly chosen Commvault and thus has continuously found new efficiencies, reliability, and cost-savings. Most importantly, Welsford can trust that backups will work.

“With Commvault, inadvertently deleted engineering or customer files have zero impact on the business, our users, or our customers,” Welsford said. “We quickly recover files, and people are pleased that restores occur.”

Commvault eliminates the complexity of managing servers and storage, which saves staffing. In fact, as the firm doubled in size, backup management time remained steady at no more than 20 hours a year. As well, deduplication with Commvault shrinks 1.6PB of data down to just 400 TB for a 4X data reduction that keeps costs down.

“Without deduplication, we would have to spend four times more for a refresh,” Welsford said.

On top of the benefits of the solution, Welsford has come to count on Commvault’s support for frequently changing Microsoft APIs and other needs.

“Hands down, Commvault has an incredible support team. I can’t say enough about every single person talked to,” Welsford added.



**The firm doubled in size, while backup management time remained steady.”**

**Robert Welsford**  
IT Manager, Morrison Hershfield

To learn more, visit [commvault.com](https://www.commvault.com)